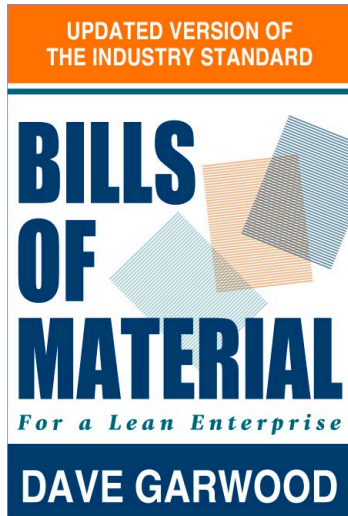


## Is your bill of material process a core competency?



If not, you are missing out on a huge competitive advantage. It's time to re-look, re-think and restructure your bills of material.

My new book, **Bills of Material For A Lean Enterprise**, explains why and how to do it. Lean manufacturing, the necessity to quickly configure “custom” products, outsourcing and shorter times to market are just a few of the new drivers that impact traditional bill of material structuring practices.

My original bill of material book, *Structured for Excellence*, was first published 16 years ago and became an industry standard. It was revised and reprinted ten times. Now the sequel, **For A Lean Enterprise**, obsoletes the original version!

The busy executive can learn how an effective bill process can be a potent competitive weapon by reading a few introductory pages. The rest of the book discusses how to use Total Quality Management principles and tools to get a Six Sigma bill process in your own company.

### What's new in **For A Lean Enterprise**?

- A new chapter on bill structuring and lean manufacturing
- A new chapter on engineering and manufacturing bills
- An updated discussion of configurators and mass customization
- New ideas to effectively manage the ECN process
- Revolutionary ideas to manage bills for new products
- Discussion of the impact on bills when transitioning to outsource manufacturing
- Specific ideas to drive out excess costs and slash front office process time